

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

January 8, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$51,468	35
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Hatton, Catherine E.	Long Island Insurance Solutions	\$33,103	30
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$24,167	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,763	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$21,956	15
Ahlbum, Tim	Health Coverage Solutions	\$18,936	4
Clark, John W.	Senior Solutions Insurance Agency	\$17,939	9
Lemar, Mike	Sunshine State Agency	\$16,572	22
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$14,639	8
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$13,896	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$11,928	3
Centurion Agency, Ltd.		\$11,184	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,164	11
Rosati, Lisa	Rosati Insurance Agency	\$10,559	5
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$10,332	3
AmeriLife		\$10,227	14
Hirsch, Susan J.	Hirsch Insurance Agency	\$10,127	4
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Schwartz, Scott J.	Insurance Protection Services	\$9,468	1
Barta, Devin M.	Barta Insurance Agency	\$9,336	5
Professional Group Plans, Inc.		\$8,916	4
Maisto, Stephen	Senior Health Solutions	\$8,532	4
Cleveland, Keith E.	Cleveland Insurance Agency	\$8,228	1
Altschuler, David	Altschuler Insurance Agency	\$7,760	1
Frankenberry, Barth	Frankenberry Insurance Agency	\$7,200	2
World Wide Coverage Corp.		\$6,960	2
Heller, Mark	Heller Insurance Agency	\$6,959	1
Murphy, Edward G.	Murphy Insurance Agency	\$6,612	1
Bowes, Rick	Bowes Insurance Agency	\$6,588	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,515	3
Futurity First Insurance Group, Inc.		\$6,432	4
McNeel, James E.	McNeel Insurance Agency	\$6,041	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$5,880	1
American Eagle Consultants, Inc.		\$5,855	3
Carreras, Thomas B.	Carreras Insurance Agency	\$5,688	2
Lavelli, Jennifer	Lavelli Insurance Agency	\$5,424	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,376	1
Bahlkow, Valerie	Bahlkow Insurance Agency	\$5,244	2

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 8, 2017

### Bronze Producers (\$2,500 - \$5,000)

Greenhill, Richard A.	Greenhill Insurance Agency	\$4,656	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$4,656	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$4,271	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$4,188	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,983	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,983	2
Tong, James G.	Tong Insurance Agency	\$3,983	1
Juergens, John	Juergens Insurance Agency	\$3,888	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$3,880	1
Loebig, George J.	Loebig Insurance Agency	\$3,804	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$3,743	6
Roseman, Mark A.	Roseman Insurance Agency	\$3,656	1
Benet, Andrew	Benet Insurance Agency	\$3,612	1
Iglesias, Rafael A.	Iglesias Insurance Agency	\$3,564	1
Wroblewski, Robert M.	SOS Insurance Group	\$3,564	3
Master Insurance Services, Inc.		\$3,528	1
Finken, Mark E.	Merit Insurance Services, Inc.	\$3,412	4
Wright, Keith A.	Wright Insurance Agency	\$3,192	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,148	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$3,143	3
Rowland, Teresa J.	Rowland Insurance Agency	\$3,108	1
Marrujo, Rosamaria	Marrujo Insurance Agency	\$3,072	1
Zalay, Benjie A.	Zalay Insurance Agency	\$3,060	1
Green, Laurie A.	Green Insurance Agency	\$3,024	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,927	1
Katlin, Andrew	Katlin Insurance Agency	\$2,927	1
Chacon, Cesar	The Insurance Hub	\$2,872	3
Roper, Charles W.	Roper Insurance Agency	\$2,855	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$2,784	1
Moraski, Matthew B.	Moraski Insurance Agency	\$2,784	1
Agent Pipeline, Inc.		\$2,723	3
Joiner, Clifton T.	Joiner Insurance Agency	\$2,700	1
Feinman, Steven E.	Feinman Insurance Agency	\$2,676	1
Birchard, Natalie K.	Birchard Insurance Agency	\$2,640	2
Stiffler, Harold	Stiffler Insurance Agency	\$2,616	2
Callender, Bentley	Callender Insurance Agency	\$2,604	1
Weisbrot, Stuart L.	Weisbrot Insurance Agency	\$2,580	1

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

January 8, 2017

#### Diamond Producers (\$20,000 & Above)

#### Platinum Producers (\$15,000 - \$20,000)

#### Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, ChFC	\$13,896	Chard, Dani L.	\$12,120
Ahlbum, Tim	\$12,588		

#### Silver Producers (\$5,000 - \$10,000)

Pfeffer, David	\$9,480	Bowes, Rick	\$6,588
Schwartz, Scott J.	\$9,468	Morgan, Sonya J.	\$6,492
Cleveland, Keith E.	\$8,228	Wilson, Marion E.	\$6,192
Graham, Christopher N., CLU	\$8,171	Barta, Devin M.	\$6,048
Berlingieri, Joanne	\$7,776	McNeel, James E.	\$6,041
Altschuler, David	\$7,760	Rosen, Paul J.	\$5,880
Hirsch, Susan J.	\$7,151	Gilbert, Brian	\$5,688
Heller, Mark	\$6,959	Lavelli, Jennifer	\$5,424
Sachs, Kerry	\$6,840	Wiedersum, Bryan F.	\$5,376
Margolis, Tara	\$6,612		

#### Bronze Producers (\$2,500 - \$5,000)

Graham, Christopher C.	\$4,980	Alonso, Daniel	\$3,383
Greenhill, Richard A.	\$4,656	Capuano, Theodore A.	\$3,278
Rosati, Lisa	\$4,319	Hollinger, Cynthia A.	\$3,192
Dellinger, William H. II	\$4,271	Saville, Gregory L.	\$3,192
Simon, Julie	\$4,188	Wechter, Michael S.	\$3,132
Lynn, Cecelia L.	\$4,080	Rowland, Peter R.	\$3,108
Jacobson, Sandy	\$3,983	Gaska, Nancy	\$3,072
Tong, James G.	\$3,983	Short, James P.	\$3,072
Rose, Scott A.	\$3,948	Zalay, Benjie A.	\$3,060
Juergens, John	\$3,888	Gordon, Ian	\$3,024
Kabarajian, Dickran M.	\$3,888	Green, Laurie A.	\$3,024
Reardon, John J.	\$3,888	Page, Vincent	\$3,024
Sadler, Ian A.	\$3,887	Campbell, Blake M.	\$2,976
Scoggins, Edith A.	\$3,880	Newmes, Peter	\$2,976
Jordano, Keith	\$3,804	Barrowman, Jeffrey A.	\$2,927
Bahlkow, Valerie	\$3,708	Glickman, Abraham	\$2,927
Roseman, Mark A.	\$3,656	Roper, Charles W.	\$2,855
Benet, Andrew	\$3,612	Amrom, Michele	\$2,844
Iglesias, Rafael A.	\$3,564	Carreras, Thomas B.	\$2,844
Richard, Paul	\$3,564	Atwood, Susan E.	\$2,784
Baghaeimehr, Sofia	\$3,528	Daenzer, Christopher	\$2,784
Woods, Andre E.	\$3,528	Joiner, Clifton T.	\$2,700
Lawrence, Kevin	\$3,500	MacDonald, Stewart A.	\$2,676
Boylan, Peter W.	\$3,480	Murphy, Michael W.	\$2,676
Mankamy, Mary	\$3,480	Anaya, Daniel	\$2,604
Palmer, Casey V.	\$3,407	Lowenstein, Dale R.	\$2,592
Spizzuco, Samuel	\$3,396	Weisbrot, Stuart L.	\$2,580